Zimbabwe Revenue Authority

STANDARD
REQUEST FOR PROPOSALS

for the

Selection of Consultancy Services

FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2

Date issue 24 June 2022

Closing date 21 July 2022



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

Standard Request for Proposals Facilitation For The Supervisory

for the Selection of Consultants to: Development Programme Course Module 2

Procurement Reference No: ZIMRA RFP 10/2022

Procuring Entity: Zimbabwe Revenue Authority

Date of Issue: 24 June 2022

Closing Date: 21 July 2022 at 1000 Hours



Table of Contents

Part 1: Proposal Procedures

Part 2: Statement of Requirements

Part 3: Contract



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES -FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

PART 1: PROPOSAL PROCEDURES

PART 1: REQUEST FOR PROPOSALS PROCEDURES

References:

References to the Act are to the Public Procurement and Disposal of Public Assets Act [Chapter22:23] and references to the regulations are to the Public Procurement and Disposal of Public Assets (General) Regulations, 2018 (Statutory Instrument No. 5 of 2018). The terms and requirements in the Act and Regulations govern the submission of Proposals and should be read by all Consultants.

Preparation of Proposals:

Only consultants registered with the Procurement Regulatory Authority of Zimbabwe in terms of section 4 of the Regulations are eligible to participate.

You are requested to submit a Proposal to provide the consulting services detailed in the Statement of Requirements by submitting separate technical and financial proposals, as detailed below. The standard forms contained within this Request for Proposals may be retyped for completion but the Consultant is responsible for their accurate reproduction.

You are advised to read carefully the complete Request for Proposals document, including the Special Conditions of Contract in Part 3, as well as the Contract Agreement and the General Conditions of Contract for Consultancy Services (available on the Authority's website or on request), before preparing your proposal. Part 3: Contract Agreement is provided not for completion at this stage but to enable Consultants to note the Contract terms they will enter into if their bid is successful.

Number of bids allowed

No Consultant may submit more than one bid, either individually or as a joint venture partner in another bid, except as a subcontractor. A conflict of interest will be deemed to arise if bids are received from more than one Consultancy owned, directly or indirectly, by the same person.

Preparation of Technical Proposals:

Technical proposals should contain the following documents and information:

- 1. the signed Technical Proposal Submission Sheet in this Part:
- 2. signed bid declaration sheet
- 3. a brief methodology for performing the services:
- 4. a workplan, showing the inputs of all key staff;
- 5. CVs of key staff;
- a summary of your experience in similar assignments, together with the names and 6. contact details of persons connected with these assignments who will provide references;
- a copy of your PRAZ certificate of registration demonstrating your registered supplier 7. status;
- 8. a copy of your tax clearance certificate and VAT registration;
- 9. Certificate of Incorporation, CR6 (CR5 under new Act) and CR14 (CR6 under new Act)
- 10. Bidders must provide a minimum of three (3) verifiable references on client letterhead with contact details showing bidders direct experience in the successful provision of similar assignments. WEAR WE REVENUE AUTHOR

Preparation of Financial Proposals:

Financial proposals should contain the following documents and information: 2 4

1. the Financial Proposal Submission Sheet in this Part;

HEAD OFFICE

O. BOX 4360. HARAR

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

PART 1: PROPOSAL PROCEDURES

the Breakdown of Contract Price form in this Part, showing all costs for the assignment, 2. broken down into fees and reimbursable costs;

Basis of Pricing and Payment:

The contract will be a lump sum.

Payments will be made on the following basis:

The contract price must be a fixed total lump sum, including all costs required to carry out the Services. The Breakdown of Contract Price may be used only for evaluation purposes and to determine the price for any additional services agreed.

Clarification of the request for proposals document may be requested in writing by any Consultant up to 7 July 2022 and should be sent to

The Director, Procurement Management Unit

Zimbabwe Revenue Authority (ZIMRA)

10th Floor, ZB Centre

Cnr Kwame Nkrumah / First Street

Harare, Zimbabwe.

Or via Email to procurement@zimra.co.zw

Responses to questions / queries will be made in writing by 14 July 2022.

Pre-bid meeting N/A

Validity of Proposals:

The minimum period for which the Consultant's proposal must remain valid is sixty (60) days from the deadline for submission of proposals.

Sealing and marking of Proposals:

The technical and financial proposals should be sealed in separate envelopes, both clearly marked with the Procurement Reference Number above, the Consultant's name, the name of the Procuring Entity and either "Technical Proposal" or "Financial Proposal" as appropriate.

Both envelopes should be enclosed in a single outer envelope, clearly marked with the Procurement Reference Number above, the Consultant's name and the name of the Procuring Entity. All the two (2) envelopes should be sealed in such a manner that opening and resealing cannot be achieved undetected.

Bids should be submitted in triplicate with one (1) original copy marked "ORIGINAL" and two (2) copies each marked "COPY" All 3 copies should be in sealed envelopes clearly marked with the details of the tender, and should be deposited in a tender box situated at the below address. In the event of any discrepancy between the original and the copies, the original will prevail.

Submission of Proposals:

Proposals should be submitted to the address below, no later than the date and time of the deadline below. Late proposals will be rejected. The Procuring Entity reserves the right to extend the proposal submission deadline but will notify all consultants invited to submit proposals of the HEAD OFFICE amended proposal submission deadline

Date for Submission:

21 July 2022

Time of Submission

1000 Hours (local time).

Page 5 of 29

008) но

2 4 JUN 2022

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES — FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

PART 1: PROPOSAL PROCEDURES

Address for submission:

The Director, Procurement Management Unit

Zimbabwe Revenue Authority

Reception Area, 6th Floor, ZB Centre

Corner Kwame Nkrumah Ave/ First Street

Harare, Zimbabwe.

Opening of Proposals:

Due to the Covid 19 pandemic, NO Bidders shall be allowed to witness the opening of bids on the closing day. Financial proposals will be kept unopened and the evaluation committee will have no access to financial information until the technical evaluation is concluded.

Financial proposals of rejected bids will be returned unopened. Financial proposals for accepted bids will be opened at specified date in the notice of results for the technical evaluation.

Withdrawal, amendment or modification of Proposals:

A Consultant may withdraw, substitute, or modify its Proposals after it has been submitted by sending a written notice, duly signed by an authorized representative. However, no Proposal may be withdrawn, substituted, or modified in the interval between the deadline for submission of Proposals and the expiration of the period of proposal validity specified by the Consultant or any extension thereof.

Evaluation of Proposals:

The evaluation of proposals will use the Quality and Cost Based Selection (QCBS) evaluation methodology as detailed below:

Quality and Cost Based Selection (QCBS):

- 1. Preliminary examination to confirm that all documents required have been provided, to confirm the eligibility of consultants and to confirm that the Consultant has accepted all terms and conditions without material deviation or reservation;
- Technical evaluation to assess the technical quality of proposals against the criteria below, to
 determine the technical score for each proposal and to determine which proposals reach the
 minimum technical score given below; and
- 3. Financial evaluation to determine financial score of each proposal, to weight the technical and financial scores and to determine the total score of each proposal.

Proposals failing any stage will be eliminated and not considered in subsequent stages.

Technical Evaluation Criteria:

Proposals will be awarded scores out of the maximum number of points indicated below for each of the following criteria:

Criteria	Maximum Point	
Consultant Capability (References,)	30	
Methodology Proposed (Response to Term of Reference)	30	
Work Plan	20	
Qualifications of Project Team	20	
Total:	100 points	

The minimum technical qualifying score required to pass the technical evaluation is 80 points.

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022
PART 1: PROPOSAL PROCEDURES

Financial Criteria:

Financial scores will be determined by awarding 100 points to the lowest priced proposal and giving all other proposals a score which is proportionate to this.

Total scores will be determined using a weighting of 80 % for technical proposals and a weighting of 20 % for financial proposals.

Currency:

Bids should be priced in United States Dollars (US\$). The payment will be made in Zimbabwean Dollars, using the prevailing RBZ interbank rate on the date of payment.

Recommendation for Award:

The proposal with the highest combined total score will be recommended for award of contract, subject to any negotiations required.

Award of contract:

Award of contract will be by placement of a contract in accordance with Part 3 of this Request For Proposals. The proposed award of contract will be by issue of a Notification of Contract Award in terms of section 55 of the Act which will be effective until signature of the contract documents in accordance with Part 3: Contract. Unsuccessful Consultants will receive the Notification of Contract Award and, if they consider they have suffered prejudice from the process, they may, within 14 days of receiving this Notification, submit to the Procuring Entity a Challenge in terms of section 73 of the Act, subject to payment of the applicable fee set out in section 44 of and the Third Schedule to the Regulations.

The contract will only be valid subject to payment of annual contract administration fees in line with Part V of the Fifth Schedule to the Regulations.

Right to Reject:

The Procuring Entity reserves the right to accept or reject any proposal or to cancel the procurement process and reject all proposals at any time prior to contract award.

Corrupt Practices:

The Government of Zimbabwe requires that Procuring Entities, as well as Consultants, observe the highest standard of ethics during the procurement and execution of contracts. In pursuit of this policy:

- 1. the Procuring Entity will reject a recommendation for award if it determines that the Consultant recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the Contract or been declared ineligible to be awarded a procurement contract under section 99 of the Act; a definition of these terms is found in clause 1.9 of the GCC;
- 2. the Authority may under Section 72 (6) of the Act impose the debarment sanctions under section 74(1) of the Regulations;
- in accordance with section 42 of the Regulations, submission of a bid will be deemed to be an
 undertaking on behalf of the Consultant to accept the responsibilities described in clause 1.1 of
 the GCC; and

4. Any conflict of interest on the part of the Consultant must be declared.



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE No: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

Declaration by the Accounting Officer

I declare that the procurement is based on neutral and fair technical requirements and the Consultant's qualifications.

Accounting Officer

Signature

17.06.2022

Date

HEAD OFFICE
HO (008 2 4 JUN 2022 008) HU
PROCUREMENT
PROCUREMENT
PROCUREMENT
PROCUREMENT
PROCUREMENT
PROCUREMENT
PROCUREMENT

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES -FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE No: ZIMRA RFP 10/2022

PART 1: PROPOSAL PROCEDURES

Technical Proposal Submission Sheet

{Note to Consultants: Complete this form with all the requested details and submit it as the first page of your technical proposal, with the documents requested in Part 1 attached. Ensure that your proposal is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this RFP prevail over any attachments. If your proposal is not authorised, it may be rejected.

In case the Consultant is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.}

Procurement Reference Number:

Subject of Procurement:

Name of Consultant:

Consultant's Reference Number:

Date of Technical Proposal:

We offer to provide the services described in the Statement of Requirements, in accordance with the terms and conditions stated in your Request for Proposals referenced above.

We confirm that we are eligible to participate in public procurement and meet the eligibility criteria specified in Part 1: Proposal Procedures of your Request for Proposals.

The validity period of our proposal is:days from the date of the submission.

We submit on the attached Appendices the evidence to demonstrate our suitability to perform the required services:

Appendix A: Methodology and Work Plan;

Appendix B: Experience and Qualifications.

We understand that the proposals in these Appendices, if approved or as amended, will be included in the Contract Appendices and shall form a contractual commitment.

We enclose a separately sealed financial proposal.

We declare that we are not debarred from bidding and that the documents we submit are true and correct.

Technical Proposal Authorised By:

Signed		Name:	
In capacity of	f:	Date:	(DD/MM/YY)
Duly authoris	sed for and on behalf of:		
Firm		• • • • • • • • • • • • • • • • • • • •	
Address:			
Corporate Se	al (where appropriate)	/^	HEAD OFFICE
		(на	(008 2 4 JUN 2022 008) HD)
	Page 9 of 29	,	PROCUREMENT P. O. BOX 4360, HARARE

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

Bid-Securing Declaration

{The Bidder must fill in this Form in accordance with the instructions indicated, where it has been stated in the Bidding Procedures that a Bid-Securing Declaration is a requirement of bidding}.

Procurement Reference number:			
Date:		[date (in day, month and year format)	I
Bidder's Reference Number:			
To: {full name of Procuring Entity}			
We, the undersigned, declare that:			
We understand that, according to the terms supported by a Bid-Securing Declaration.	and conditions of ye	your bidding documents, bids must be	:
We accept that we may be debarred from bi Zimbabwe for a period of time to be determ obligation(s) under the bidding conditions, l	ined by the Authori	ract with a Procuring Entity in rity, if we are in breach of our	
(a) we have withdrawn our Bid during	he period of Bid va	ralidity; or	
(b) having been notified of the acceptar of bid validity, we fail or refuse to e	ce of our Bid by the xecute the Contract	he Procuring Entity during the period et.	
We understand this Bid Securing Declaration when we receive your notification to us of the after the expiration of our Bid, whichever is	ne name of the succ	e are not the successful Bidder, either cessful Bidder, or twenty-eight days	
Signed	Nan	me:	
In capacity of:	Date	te:(<i>DD/MM/Y</i>)	Y)
Duly authorised for and on behalf of:			
Company			
Address:			
Corporate Seal (where appropriate)			
{Note: In case of a Joint Venture, the Bid Se partners to the Joint Venture that submits the	curing Declaration e Bid.}	n must be in the name of all the	

Page 10 of 29

HEAD OFFICE

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

Financial Proposal Submission Sheet

{Note to Consultants: Complete this form with all the requested details and submit it as the first page of your financial proposal, with the documents requested above attached. Ensure that your proposal is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this RFP prevail over any attachments. If your proposal is not authorised, it may be rejected. The total price of the proposal should be expressed in a currency permitted in the SCC}.

In case the Consultant is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

Procurement Reference Number:	
Subject of Procurement:	
Name of Consultant:	
Consultant's Reference Number:	
Date of Financial Proposal:	
The total price of our proposal is:amounts}	_ and {insert currencies and
We confirm that the rates quoted in our Financial Provalidity period and will not be subject to revision or	oposal are fixed and firm for the duration of the
Financial Proposal Authorised By:	· · · · · · · · · · · · · · · · · · ·
Signed	Name:
In capacity of:	Date:(DD/MM/YY)
Duly authorised for and on behalf of:	
Firm	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Address:	
Corporate Seal (where appropriate)	



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

Summary of Costs

{Complete this form to summarise all the costs together from the breakdown of costs and submit it as part of your financial proposal.

Item	Costs			
rtem	[Indicate Currency]			
Fees				
Reimbursable Costs				
VAT				
Total Cost of Financial Proposal ¹				

1 The total cost must coincide with the sum in the Financial Proposal Submission Sheet.



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES — FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

BREAKDOWN OF CONTRACT PRICE (FEES)

{Complete this form with details of all your costs and submit it as part of your financial proposal. Authorise the rates quoted in the signature block below. Where this is a lump sum contract, the total price will be the contract price and the breakdown will be used only to determine the price of any additional services. Where this is a time-based contract, the breakdown will be used as the cost estimates and payment will be made for the services actually performed and costs actually incurred.}

Currency of Costs:				
FEES				
Name and Position of Personnel	Input Quantity	Unit of Input	Unit Rate	Total Price
Sub Total:				

Breakdown of Contract Price Authorised By:

Signed	Name:
In capacity of:	Date:(DD/MM/YY)
Duly authorised for and on behalf of:	
Firm	
Address:	
Corporate Seal (where appropriate)	THE AND THE PERSON OF THE PERS

HO OOS 2 4 JUN 2022 OOS HO
PROCUREMENT
PROCUREMENT
PROCUREMENT
PROCUREMENT
PROCUREMENT

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE No: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

BREAKDOWN OF CONTRACT PRICE (REIMBURSABLES)

Currency of Costs:					
	REIMBURSABLE COSTS				
Description of Cost	Quantity	Unit of Measure	Unit Price	Total Price	

Breakdown of Contract Price Authorised By:

Sub Total:

Signed		Name:	
In capacity of:		Date:	(DD/MM/YY)
Duly authorise	ed for and on behalf of:		
Firm			
Address:			
Corporate Sea	l (where appropriate)		MEAR OFFICE
			HEAD OFFICE

Appendix A: Methodology and Work Plan

HQ (008 2 4 JUN 2022

O. BOX 4360, HARA

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE No: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

{Describe the methodology and work plan you would propose to use in meeting the requirements in the statement of requirements in Part 2.}



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES — FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 PART 1: PROPOSAL PROCEDURES

Appendix B: Experience and qualifications

{Provide background information about the consultancy firm that is bidding for the Contract and of any other firm that is associated with this bid. State whether any of the required services will be sub-contracted. Describe the experience of the firm in performing similar consultancy Contracts, if so required by the instructions in Part 1.

Name the key personnel who will perform the requirements under the Contract, their proposed period of engagement, including working hours and holidays, and describe their qualifications and experience in working on similar Contracts, distinguishing between foreign consultants and national (Zimbabwean) consultants. Describe any intended transfer of knowledge to consultants and other personnel in Zimbabwe and how this transfer will be achieved.}



PART 2: STATEMENT OF REQUIREMENTS

A: Terms of Reference

1. Background

Since its inception in 2001 ZIMRA has been focusing mainly on the technical aspects of capacity building in customs and taxes. In 2010 a strategic decision was made to give more attention to the development of management. In this regard a Supervisory and management Development Programme (SMDP) was designed to address the managerial deficiencies which were apparent in the management team. Through a procurement process driven by a development partner, a consultant was engaged to design and implement a programme tailor made for ZIMRA management. A training programme was designed for each level of management in ZIMRA, being supervisors, middle managers, senior managers and executive managers. The training is still on-going as new managers come on board.

The SMDP has a modular design to the competencies required at each managerial level of the organization. The courses are open to ZIMRA Managerial employees ranging from newly appointed supervisors up to the Executive Management level. There are specific mandatory modules which each level should complete. The training supplier is expected to design and deliver content which is directly related to ZIMRA's core business, mission and values. An 'off-the-shelf' course content is not expected as a proposal.

2. Objectives

At the end of the course participants should be able to:

- 1) Effectively and efficiently perform their duties
- 2) Apply sound principles and techniques of effective management
- 3) Manage workload and deliver against objectives
- 4) Communicate positively with subordinates and superiors
- 5) Handle legal, moral and financial obligations with integrity

3. Tasks and Responsibilities

Having regard to the objectives above the Consultants shall:-

- 1) Prepare a module and other course material relating to course objectives for distribution to course participants.
- 2) Ensure that participants complete the Course Registration form.
- 3) Deliver the training over 5 days covering the following aspects/areas:
 - a) Supervisors' Role in the Code of Conduct and Disciplinary Issues
 - b) Managing and Mentoring the Workforce
 - c) Managing Self.
 - d) Integrity& Ethics
 - e) Effective Communication



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

Part 3: Contract

- f) Change Management
- g) Teambuilding
- h) Conflict Management
- i) Writing Effective Reports
- j) Emotional Intelligence.
- k) Critical thinking
- 1) Scenario Planning
- 4) Ensure completion of Daily Attendance Register by participants.
- 5) Ensure that participants submit research project previously assigned.

4. Deliverables

The Consultant will deliver the following outputs of the assignment:

- 1) Comprehensive module in MsWord prior to the commencement of the course.
- 2) Deliver the training in five days for each session through physical sessions.
- 3) Prepare and administer an examination on the last day of the course.
- 4) Ensure that participants evaluate the course using the ZIMRA approved Course Evaluation form.
- 5) Mark answer scripts and research project and submit schedule of results to ZIMRA.
- 6) Issue certificates (including at diploma level) reflecting affiliation with institutions of higher learning.
- 7) Submit final course report at the end of 2 weeks after the course covering the following.
 - Individual performance on the examination.
 - Suggested recommendations.

5. Organizational Setting

The Consultant will work partially at their duty station and partially at selected course venue in the Republic of Zimbabwe for providing training under the direct supervision of the Head Human Resources Development. The Consultant shall consult with the Training Coordinator during the assignment.

6. Inputs

1) The Training Coordinator will provide the Consultant with the necessary information and materials for fulfilment of tasks and will facilitate the necessary meetings.

7. Duration

Training should be done in a total of ten (10) days, five days for each session with sixty (60) participants thirty (30) in each session.

Dates

- a) Session1, 11-15October 2022
- b) Session 2, 15-19 December 2022.



8. Qualifications and skills required Qualifications and Experience

- Minimum qualifications for the consultants should have a relevant Master's degree.
- Team leader should be a management consultant with at least have 5 years of overall work/professional experience in leadership and management.
- Knowledge of Labour legislation especially in Zimbabwe.
- Experience in developing and delivering training programmes relating to the specialized sectors.
- Excellent communication and writing skills.

Abilities:

- Strong communication skills.
- Excellent analytical skills and strong commitment to sharing relevant expertise and experiences.
- A high standard of written and spoken English is essential.
- Interpretation of the Labour Relations Act of Zimbabwe.



PART 3: CONTRACT FOR CONSULTANTS' SERVICES

Lump Sum Contract

between	
Zimbabwe Revenue Author	·its
Zimbaowe Revenue Author	щ
and	
[name of the Consultant]	



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES -FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE No: ZIMRA RFP 10/2022

Part 3: Contract

Contract

[Text in brackets [] is for the guidance of the person who drafts the document; all notes should be deleted in final text]

This CONTRACT (hereinafter called "the Contract") is made on the [day] day of the month of [month], [year], between, on the one hand, [full name and address of Procuring Entity] (hereinafter called the "Procuring Entity") and, on the other hand, [full name of Consultant] (hereinafter called the "Consultant").

[Note: If the Consultant consist of more than one entity, the above should be partially amended to read as follows: "...(hereinafter called the "Procuring Entity") and, on the other hand, a joint venture/consortium/association consisting of the following entities, each of which will be jointly and severally liable to the Procuring Entity for all the Consultant's obligations under this Contract. namely, [name of Consultant] and [name of Consultant] (hereinafter called the "Consultant").

WHEREAS

- the Procuring Entity has requested the Consultant to provide certain consulting (a) services as defined in this Contract (hereinafter called the "Services");
- the Consultant, having represented to the Procuring Entity that he has the required professional skills, and personnel and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;
- the Procuring Entity has secured budgeted funds towards the cost of the Services and intends to apply a portion of the funding to eligible payments under this Contract, it being understood that such payments will be subject, in all respects, to the terms and conditions of the contract;

NOW THEREFORE the Parties hereby agree as follows:

- The following documents (hereinafter called "the Contract Documents") attached hereto shall be deemed to form an integral part of the Contract:
 - (a) The General Conditions of Contract;
 - (b) The Special Conditions of Contract;
 - (c) The following Appendices: [Note: If any of these Appendices are not used, the words "Not Used" should be inserted below, next to the title of the Appendix]

Methodology and Work Plan {This should be in accordance with Appendix A: Section A of the Statement of Requirements} [Not used]

Experience and Qualifications of Key Personnel {This should be in accordance with Section B of the Statement of Requirements.} [Not used]

Appendix C: Cost Estimates

[Not used]

008) HD

This Contract shall prevail over the Contract Documents. In the event of any discrepancy or inconsistency within the Contract Documents, then the documents shall prevail in the order listed above. HEAD OFFICE

HO (008

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 Part 3: Contract

- 2. The reciprocal rights and obligations of the Parties shall be as set forth in the Contract and the Contract Documents, in particular:
 - (a) the Consultant shall carry out the Services in accordance with the provisions of the Contract; and
 - (b) the Procuring Entity shall make payments to the Consultant in accordance with the provisions of the Contract.
- 3. Irrespective of when the Contract is signed by the Parties, the Effective Date of the Contract is the date referred to in clause 2.1 of the General Conditions of Contract, i.e. the date of the Procuring Entity's notice to the Consultant instructing the Consultant to begin carrying out the Services.

IN WITNESS WHEREOF, the Parties have caused the Contract to be signed in their respective names.

For and on behalf of	[name of Procuring Entity]
Signed:	
	[Authorized Representative]
Name:	
In capacity as:	
For and on behalf of	[full name of Consulting Company]
Signed:	
	[Authorized Representative]
Name:	
in capacity as:	

[Note: If the Consultant consists of more than one entity, all these entities should appear as signatories, e.g., in the following manner:]

For and on behalf of	each of the Members of the Consultants
Name of Member:	
	[Authorized Representative]
Name of signatory:	
in capacity as:	
Name of Member:	
	WABWE REVENUE AUTHO

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022
Part 3: Contract

	[Authorized Representative]
Name of signatory:	
in capacity as:	



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

Part 3: Contract

General Conditions of Contract

Any resulting contract placed shall be subject to the General Conditions of Contract (GCC) for the Procurement of Consultancy Services (copy available on the Authority's website or on request) except where modified by the Special Conditions below.

Special Conditions of Contract

The clause numbers given in the first column correspond with the relevant clause numbers of the General Conditions of Contract.

GCC reference	Amendment or supplement to the General Conditions of Contract for Services
1.4	The address for the Procuring Entity is:
	[Address]
	[Address]
	Email:
	The address for the Consultant is:
	{Consultant to provide contact details}
	Email:
1.5	The location for the performance of services are [provide details]
1.6	The Member in Charge is {Consultant to provide details}
1.7	The Authorized Representatives are:
	For the Procuring Entity: [Insert name and telephone number]

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

Part 3: Contract

GCC reference	Amendment or supplement to the General Conditions of Contract for Services
	For the Consultant: {insert name and telephone number}
	[If the Consultant consists of a joint venture/consortium/ association of more than one entity, specify the entity that is authorised to act on behalf of the other entities in exercising all the Consultant's rights and obligations towards the Procuring Entity under this Contract, including without limitation the receiving of instructions and payments from the Procuring Entity.]
1.8	Taxes and duties:
	The Consultant, Sub-Consultants and Personnel shall pay all such indirect taxes, duties, fees and other impositions as are levied under the laws of Zimbabwe. [Amend if any tax exemptions apply.]
1.10	Nationals of the following countries are ineligible for performance of this Contract [Insert ineligible countries or state none]
2.1	The effectiveness conditions are the following: [insert conditions]
	[Note: List here any conditions of effectiveness of the Contract, e.g., Procuring Entity's approval of Consultant's proposals for appointment of specified key staff members, etc. If there are no effectiveness conditions, delete this and Clause SC 2.1 from the SC].
2.3	Latest time for commencement of services [insert time period, e.g.: 30 days] days after the Effective Date.
2.4	The Contract shall expire after [insert time period, e.g.: twelve months] from the Effective Date.
3.5	Insurance to be taken out by the Consultant.
	The risks and the coverage shall be as follows:
	(a) Third Party motor vehicle liability insurance in respect of motor vehicles operated in Zimbabwe by the Consultant or its Personnel or any Sub-Consultants or their Personnel, with a minimum coverage of [insert amount and currency];
	(b) Third Party liability insurance, with a minimum coverage of [insert amount and currency];
	(c) professional liability insurance, with a minimum coverage of [insert amount and currency];
	(d) employer's liability and workers' compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultants, in accordance with the relevant laws of Zimbabwe, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and
	(e) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultant's property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022 Part 3: Contract

GCC reference	Amendment or supplement to the General Conditions of Contract for Services
	[Note: Delete what is not applicable].
3.7	Consultant's actions requiring the Procuring Entity's prior approval: [State any other actions for which the Procuring Entity's prior approval is required or state none.]
3.9	Restrictions on the future use of documents and software prepared by the Consultant: [All plans, drawings, specifications, designs, reports, other documents and software prepared by the Consultant for the Procuring Entity under this Contract shall become and remain the property of the Procuring Entity. State any additional restrictions that shall apply to the future use of these documents and software.]
3.12	Contract Administration Fee: The Contract Administration Fee set out in Part V of the Fifth Schedule to the Regulations is due upon the signing of the Contract and the applicable Fee is \$ [State applicable fee or delete].
4.6	Resident Project Manager: [State whether a Resident Project Manager is required and, if so, the period of residence and the terms and conditions of his residence in Zimbabwe.
5.1	Assistance and exemptions: [State whether any exceptions are to be made to the provisions of GCC 5.1. and any additional assistance that will be provided by the Procuring Entity]
5.4	Services, Facilities and Property of the Procuring Entity: [State the services facilities and property that will be made available free of charge to the Consultant and Personnel during the period of performance of the Contract and how/when they will be made available.]
5.6	Counterpart Personnel: [Provide information about the professional and support counterpart personnel that will be made available free of charge to support the work of the Consultant, including any restrictions on dates or hours of work.]
i.1	Contract Price: The contract price is [insert amount(s) and currency(ies)]
.2(b)	Type of Contract: Lump Sum
	The following payment schedule shall apply:
	[insert payment terms agreed]
	[Note on payment schedules for Lump Sum contracts]
	(a) The following clause is a sample only and must be amended to suit the particular assignment; (b) if payments in different currencies do not follow the same schedule, add separate schedules; (c) all payments should be linked to a specific event of deliverable.

HEAD OFFICE
HO DOB 2 4 JUN 2022 OUB HU
PROCUREMENT
O. BOX 4360, HARARE

REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

Part 3: Contract

GCC reference	Amendment or supplement to the General Conditions of Contract for Services
	which should be determined from the TOR, but could include reports, workshops, documents etc and (d) the payment schedule should take into account the length of the assignment and whether the Consultant is likely to have high mobilization costs e.g. where foreign Consultants are invited, mobilization costs may be high, as flights, subsistence etc will have to be paid and an advance payment, or payment on inception report should be considered, but where an assignment is only a few weeks and all Consultants are local, full payment on completion may be acceptable. 100 percent of the lump-sum amount shall be paid upon approval of the final report
6.5(b)	The Consultants Account(s): {Consultant to insert Bank Account details for payment}
6.5(c)	Advance Payment: N/A
6.6(a)	Payment period: Payments shall be made within 30 days from submission of a correct payment request.
6.6(b)	Payment Documentation: The following documentation shall be required to support request for payment: 1. Invoice
6.6(d)	Interest for late payment: [State whether interest will be paid at the rate set by the Reserve bank of Zimbabwe for payments that are delayed by more than fifteen days beyond the due date.]
5.7	Price Adjustment: To be agreed by both parties.



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES – FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE NO: ZIMRA RFP 10/2022

PART 1: PROPOSAL PROCEDURES

Appendices for Lump Sum Contracts

APPENDIX A – STATEMENT OF REQUIREMENTS

[Note: This Appendix will include the final Terms of Reference, including the methodology and work plan, worked out by the Procuring Entity and the Consultant during technical negotiations, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by Procuring Entity, reporting requirements, list format, frequency, and contents of reports; persons to receive them; dates of submission, etc.].

APPENDIX B - KEY PERSONNEL AND SUB-CONSULTANTS

[Note: List:

Titles [and names, if already available], detailed job descriptions and minimum qualifications of Key Personnel to be assigned to work on the provision of consultancy services, indicating whether foreign or Zimbabwean, number of days allocation and, for foreign personnel, distinguish between home and field days allocated.

Describe any intended transfer of knowledge to consultants and other personnel in Zimbabwe and how this transfer will be achieved].



REQUEST FOR PROPOSALS FOR THE PROVISION OF CONSULTANCY SERVICES -FACILITATION FOR THE SUPERVISORY DEVELOPMENT PROGRAMME COURSE MODULE 2 PROCUREMENT REFERENCE No: ZIMRA RFP 10/2022

PART 1: PROPOSAL PROCEDURES

APPENDIX C - BREAKDOWN OF CONTRACT PRICE

[Note: List here the elements of cost used to arrive at the breakdown of the lump-sum price:

Daily/Monthly rates for Personnel (Key Personnel and other Personnel). 2.

Reimbursable expenses.

This appendix will exclusively be used for determining remuneration for additional services].

